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Brownsville Independent School District
Board Meeting of February 2, 2021
Bid # 21-015 Career and Technical Education Supplies/Materials District-Wide

2 Percentage discount on supplies and materials for the Engineering and Industrial Technology Programs.				
Supplier	QTY	UOM	% Discount	
School Specialty, Inc.	1	EA	35.0%	Recommended
Precision Saw and ToolTex	1	EA	30.0%	Recommended
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
Paxton/Patterson LLC	1	EA	10.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)	1	EA	5.0%	Recommended
HPI International	1	EA	5.0%	Recommended
W.B. Hunt Co., Inc.	1	EA	4.0%	Recommended
Pitsco Education	1	EA	2.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
Technical Laboratory Sysystems	1	EA	0.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended
Lab Resources, Inc	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended
Encore Data Products. Inc. (Products)	1	EA	0.0%	Recommended



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3 Percentage discount on supplies and materials for Computer Science and Cybersecurity Programs.				
Supplier	QTY	UOM	% Discount	
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
HPI International	1	EA	5.0%	Recommended
3-C Technology, LLC	1	EA	5.0%	Recommended
W.B. Hunt Co., Inc.	1	EA	4.0%	Recommended
KinderLab Robotics, Inc.	1	EA	0.0%	Recommended
Technical Laboratory Systems	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended
Encore Data Products, Inc. (Products)	1	EA	0.0%	Recommended
TestOut Corporation	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended

4 Percentage discount on supplies and materials for the Agriculture, Food and Natural Resource Programs.				
Supplier	QTY	UOM	% Discount	
Precision Saw and ToolTex	1	EA	30.0%	Recommended
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)	1	EA	5.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended



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5 Percentage discount on supplies and materials for the Architecture and Construction Programs.				
Supplier	QTY	UOM	% Discount	
Precision Saw and ToolTex	1	EA	30.0%	Recommended
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
Paxton/Patterson LLC	1	EA	10.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)	1	EA	5.0%	Recommended
Pitco Education	1	EA	2.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
Technical Laboratory Sysytems	1	EA	0.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended
Lab Resources, Inc	1	EA	0.0%	Recommended

6 Percentage discount on supplies and materials for the Business, Marketing and Finance Programs.				
Supplier	QTY	UOM	% Discount	
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
TestOut Corporation	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended



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7 Percentage discount on supplies and materials for the Arts, A/V Technology and Communications Programs.				
Supplier	QTY	UOM	% Discount	
School Specialty, Inc.	1	EA	35.0%	Recommended
Alamo Music Center	1	EA	35.0%	Recommended
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER COMPANY)	1	EA	20.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
3-C Technology, LLC	1	EA	5.0%	Recommended
W.B. Hunt Co., Inc.	1	EA	4.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended
ACP Direct (Affordable Computer Products, Inc.)	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
Encore Data Products, Inc. (Products)	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
A V Pro, Inc.	1	EA	0.0%	Recommended

8 Percentage discount on Supplies and materials for the Culinary Arts Programs.				
Supplier	QTY	UOM	% Discount	
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended



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9 Percentage discount on supplies and materials for the Information Technology Programs.				
Supplier	QTY	UOM	% Discount	
Precision Saw and ToolTex	1	EA	30.0%	Recommended
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
HPI International	1	EA	5.0%	Recommended
W.B. Hunt Co., Inc.	1	EA	4.0%	Recommended
Pitsco Education	1	EA	2.0%	Recommended
Encore Data Products, Inc. (Products)	1	EA	0.0%	Recommended
PERMA-BOUND BOOKS	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended
TestOut Corporation	1	EA	0.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
Technical Laboratory Sysytems	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended

10 Percentage discount on supplies and materials for the Manufacturing Programs.				
Supplier	QTY	UOM	% Discount	
Precision Saw and ToolTex	1	EA	30.0%	Recommended
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
Paxton/Patterson LLC	1	EA	10.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)	1	EA	5.0%	Recommended
Technical Laboratory Sysytems	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended



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11	Percentage discount on supplies and materials for Criminal Justice, Law, Public Safety, Corrections, Security Programs.				
Supplier	QTY	UOM	% Discount		
School Specialty, Inc.	1	EA	35.0%		Recommended
Superior Text	1	EA	10.0%		Recommended
Lynx Uniforms (Eliana Gifts Inc Dbx Lynx Uniforms)	1	EA	10.0%		Recommended
Follett School Solutions, Inc.	1	EA	10.0%		Recommended
W.B. Hunt Co., Inc.	1	EA	4.0%		Recommended
Cengage Learning, Inc.	1	EA	0.0%		Recommended
REV Robotics	1	EA	0.0%		Recommended
Realityworks, Inc.	1	EA	0.0%		Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%		Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%		Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%		Recommended

12	Percentage discount on supplies and materials for the Career and Technical Education Educationally Disabled Programs.				
Supplier	QTY	UOM	% Discount		
School Specialty, Inc.	1	EA	35.0%		Recommended
Gateway Printing & Office Supply, Inc.	1	EA	27.0%		Recommended
Lynx Uniforms (Eliana Gifts Inc Dbx Lynx Uniforms)	1	EA	10.0%		Recommended
Follett School Solutions, Inc.	1	EA	10.0%		Recommended
Superior Text	1	EA	10.0%		Recommended
MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)	1	EA	5.0%		Recommended
HPI International	1	EA	5.0%		Recommended
Pitco Education	1	EA	2.0%		Recommended
Realityworks, Inc.	1	EA	0.0%		Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%		Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%		Recommended
KinderLab Robotics, Inc.	1	EA	0.0%		Recommended
PERMA-BOUND BOOKS	1	EA	0.0%		Recommended
REV Robotics	1	EA	0.0%		Recommended



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13 Percentage discount on supplies and materials for the Health Science Healthcare Programs.				
Supplier	QTY	UOM	% Discount	
School Specialty, Inc.	1	EA	35.0%	Recommended
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
Technical Laboratory Sysytems	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
14 Percentage discount on supplies and materials for the Cosmetology Programs.				
Supplier	QTY	UOM	% Discount	
Sally Beauty Holding, Inc.	1	EA	40.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended



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15	Percentage discount on supplies and material for the Education and Training Programs.			
Supplier	QTY	UOM	% Discount	
Gateway Printing & Office Supply, Inc.	1	EA	27.0%	Recommended
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
Follett School Solutions, Inc.	1	EA	10.0%	Recommended
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
Superior Text	1	EA	10.0%	Recommended
HPI International	1	EA	5.0%	Recommended
W.B. Hunt Co., Inc.	1	EA	4.0%	Recommended
Technical Laboratory Sysytems	1	EA	0.0%	Recommended
Cengage Learning, Inc.	1	EA	0.0%	Recommended
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended
Encore Data Products. Inc. (Products)	1	EA	0.0%	Recommended
Realityworks, Inc.	1	EA	0.0%	Recommended
KinderLab Robotics, Inc.	1	EA	0.0%	Recommended
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
REV Robotics	1	EA	0.0%	Recommended

16	Percentage discount on supplies and material for the Auto Collision and Repair Programs.				
Supplier	QTY	UOM	% Discount		
Precision Saw and ToolTex	1	EA	30.0%	Recommended	
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended	
Superior Text	1	EA	10.0%	Recommended	
Follett School Solutions, Inc.	1	EA	10.0%	Recommended	
Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended	
MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)	1	EA	5.0%	Recommended	
Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended	
REV Robotics	1	EA	0.0%	Recommended	
McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended	
Cengage Learning, Inc.	1	EA	0.0%	Recommended	
Technical Laboratory Sysytems	1	EA	0.0%	Recommended	
Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended	
Realityworks, Inc.	1	EA	0.0%	Recommended	



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17	Percentage discount on supplies and materials for the Business/Embroidery Machine Programs.				
	Supplier	QTY	UOM	% Discount	
	Follett School Solutions, Inc.	1	EA	10.0%	Recommended
	Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
	Superior Text	1	EA	10.0%	Recommended
	MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)	1	EA	5.0%	Recommended
	McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
	Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
	Realityworks, Inc.	1	EA	0.0%	Recommended
	REV Robotics	1	EA	0.0%	Recommended

18	Percentage discount from you latest catalog or price list for other Career Technical Education supplies and materials not listed above.				
	Supplier	QTY	UOM	% Discount	
	Precision Saw and ToolTex	1	EA	30.0%	Recommended
	Gateway Printing & Office Supply, Inc.	1	EA	27.0%	Recommended
	Southwest Binding & Laminating (Southwest Plastic Binding Co.)	1	EA	25.0%	Recommended
	Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	1	EA	25.0%	Recommended
	Paxton/Patterson LLC	1	EA	10.0%	Recommended
	Superior Text	1	EA	10.0%	Recommended
	Lynx Uniforms (Eliana Gifts Inc Dba Lynx Uniforms)	1	EA	10.0%	Recommended
	Follett School Solutions, Inc.	1	EA	10.0%	Recommended
	Flinn Scientific Inc	1	EA	10.0%	Recommended
	HPI International	1	EA	5.0%	Recommended
	MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)	1	EA	5.0%	Recommended
	W.B. Hunt Co., Inc.	1	EA	4.0%	Recommended
	Pitco Education	1	EA	2.0%	Recommended
	Southern Computer Warehouse, Inc.	1	EA	0.0%	Recommended
	Lab Resources, Inc	1	EA	0.0%	Recommended
	PERMA-BOUND BOOKS	1	EA	0.0%	Recommended
	A V Pro, Inc.	1	EA	0.0%	Recommended
	ACP Direct (Affordable Computer Products, Inc.)	1	EA	0.0%	Recommended
	Savvas Learning Company LLC (Gateway Education Holdings LLC)	1	EA	0.0%	Recommended
	Cengage Learning, Inc.	1	EA	0.0%	Recommended
	McGraw-Hill School Education, LLC	1	EA	0.0%	Recommended
	Technical Laboratory Sysytems	1	EA	0.0%	Recommended
	REV Robotics	1	EA	0.0%	Recommended
	KinderLab Robotics, Inc.	1	EA	0.0%	Recommended
	Realityworks, Inc.	1	EA	0.0%	Recommended